## Message Text

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PAGE 01 STATE 210792 ORIGIN COME-00

INFO OCT-01 AF-10 ISO-00 EB-08 /019 R

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R 182117Z AUG 78 FM SECSTATE WASHDC TO AMEMBASSY LAGOS

LIMITED OFFICIAL USE STATE 210792

E.O. 11652: N/A

TAGS: BENC, NI

SUBJECT: MAJOR PROJECT: MOTOROLA'S INTEREST IN RURAL TELECOMMUNICATIONS PROJECTS

- 1. MOTOROLA INC. WASHINGTON REP CALLED ON MAJOR EXPORT PROJECTS DIVISION TO EXPRESS INTEREST IN DOING BUSINESS IN NIGERIA. FIRM HAS TWO MAIN INTERESTS: ITS RURAL TELEPHONE SYSTEM WHICH CAN BE USED AS A SUBSTITUTE FOR CABLES OR WIRES AT A REDUCED COST; AND THE POSSIBLE ASSEMBLY OF SEMI CONDUCTORS. FYI. ASSEMBLY PLANT WOULD BE OFFERED AS A CARROT TO ASSURE FEDERAL GOVERNMENT OF MOTOROLA'S SERIOUSNESS ABOUT WORKING IN NIGERIA. END FYI.
- 2. REQUEST REPORT FROM EMBASSY ON POSSIBLE FUTURE PROJECTS INVOLVING RURAL TELEPHONE SYSTEMS BASED ON RADIO COMMUNICATIONS. WHAT WOULD BE TIMING OF SUCH PROJECTS? ALSO, WHAT IS VALUE? AND WHO SHOULD MOTOROLA CONTACT FOR LIMITED OFFICIAL USE

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ADDITIONAL INFO AND FOLLOW UP? VANCE

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NNN

## Message Attributes

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Subject: MAJOR PROJECT: MOTOROLA\'S INTEREST IN RURAL TELECOMMUNICATIONS PROJECTS

TAGS: BENC, NI To: LAGOS Type: TE

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Review Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014

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